



Capital Area
MICHIGAN
WORKS![®]

STRENGTH IN COMMUNITY
2020 Annual Report



A LETTER FROM THE CHIEF EXECUTIVE OFFICER

Dear colleagues,

What a year it's been. In our 2019 annual report, my predecessor and mentor, Edythe (Edee) Copeland, predicted change for our system, region, state and country. Was she ever right.

As I reflect on 2020, I can't do so without an overwhelming feeling of gratitude for Edee — her tenacity, bravery and priority to always lead by example. I'm proud to have taken the reins from her. And I'm proud of the partnerships and connections we've not only upheld but reinforced during this trying year.

Despite — or perhaps because of — these unique circumstances, we were still able to find strength in our partnerships with one another.

Our staff and partners rose to the occasion, finding every opportunity to meet the needs of our job seekers and employers. CAMW! has always valued and cultivated community and regional partnerships because we understand the work we do to assist employers and job seekers doesn't happen without collaboration.

I want to thank everyone — CAMW! administrative and program staff, our board, our partners and our community — for giving their all this year.

With gratitude,

Carrie Rosingana

Carrie Rosingana
Chief Executive Officer
Capital Area Michigan Works!

Year in Review

2020

25,000

Phone calls made to the American Job Centers.



1,500

Services provided remotely.

(Includes remote job seeker services and virtual appointments such as mock interviews, resume critiques, cover letter feedback, and program-specific clients such as TAA & RESEA.)



600

Phone appointments.



2,845

CAMW! workforce development program participants.



65

Chromebooks provided to address accessibility issues.



& 1 Hotspot 

29,100

People reached through four Facebook Live events designed to prepare job seekers during the pandemic.



412

Grants awarded to select businesses and nonprofits to assist with restart and recovery during the pandemic.



360

Businesses served by the Business Services Team (BST).



PROGRAM INNOVATION TO KEEP PARTICIPANTS ENGAGED

Every year, Capital Area Michigan Works! serves thousands of job seekers, but that service starts well before someone is actively seeking employment. Through efforts such as the Workforce Innovation and Opportunity Act (WIOA) and the Partnership. Accountability. Training. Hope. (PATH) programs, CAMW! provides career services, identifies barriers and helps participants connect to the resources they need to obtain employment.

Unfortunately, when the coronavirus hit in March, CAMW! had to notify participants that these programs were on pause for in-person services. Our team immediately got to work to get these programs up and running virtually for these participants.

CAMW! had shifted program orientations and career coach meetings online and over the phone, while streamlining the virtual enrollment process for programs such as the WIOA Adult and Dislocated Worker and WIOA Youth programs.

“It’s been a difficult year, especially for participants of our programs like PATH and WIOA. But the CAMW! team did everything in their power to keep these programs going,” said Tekea Norwood, program compliance manager. “The shift to a digital environment for our programs was an adjustment for everyone. For many, the virtual program made it more accessible — they didn’t have to come to an American Job Center during the day. They could work on the program whenever they had time.”

224
YOUTH

94
DISLOCATED WORKERS

208
ADULTS

Workforce Innovation and Opportunity Act program participants.

Chromebooks were given to **9 adults & dislocated workers and 12 youth in the Peckham program. 20 youth in the Lansing School District program** received Chromebooks, and **one hotspot** was provided.





For those who struggled with the virtual programming, our career coaches and case managers were there to support them every step of the way, even delivering technology to those who needed it to access services through their programs. After taking some time to revise our supportive services policy, CAMW! was able to provide participants with Chromebook computers and even one WiFi hotspot to access their program information and material online.

Across the board, we've achieved greater accessibility and reach through the virtual services we've pivoted to offering. As another example of a shift to virtual services, information from the Wagner-Peyser Employment Services resume, cover letter and interview techniques workshops are now available online for free. If users ever have questions, the service is available via email and phone.

"I always knew our staff was committed to the job seekers we serve," said CAMW! CEO Carrie Rosingana. "But seeing their commitment to innovation and the individuals we serve is apparent in their hard work throughout the year."

108

Food Assistance
Employment and Training
(FAE&T) program participants.

1,811

Wagner-Peyser
program
participants.

399

Partnership. Accountability.
Training. Hope. (PATH)
program participants.

24 Chromebooks were given to **PATH** program participants.

"For many, **the virtual program made it more accessible** — they didn't have to come to an American Job Center during the day. **They could work on the program whenever they had time.**"

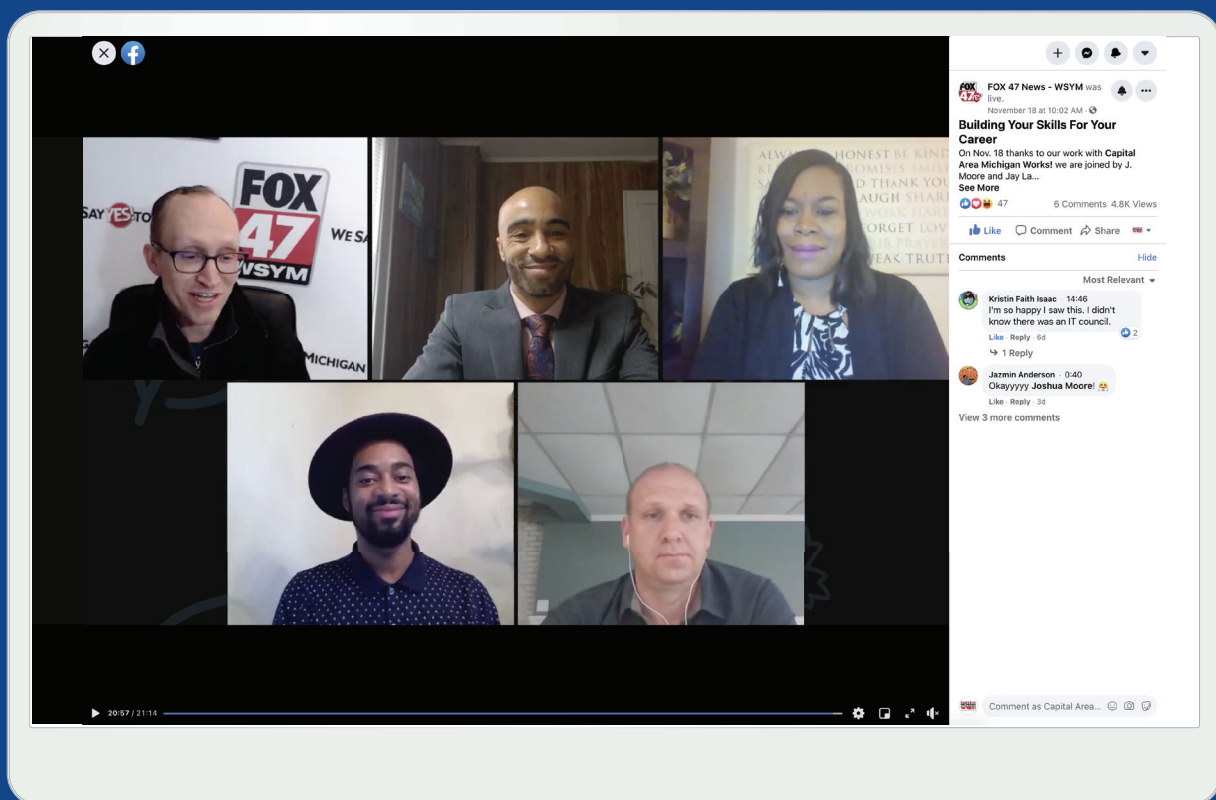
— **TEKEA NORWOOD**, CAMW!

MOBILIZING OUR PARTNERS TO CONNECT WITH COMMUNITY

In April, about a month into our state's mandatory stay-at-home order for nonessential workers, local news station FOX 47 created a series titled "The Rebound Mid-Michigan." They were committed to sharing stories and resources to help Lansing-area residents navigate uncertain times.

The information was divided into separate categories — Keeping You Safe, State of Education, We're Open Mid-Michigan, Doing What's Right, Making Ends Meet, Managing the Pressure and Getting Back to Work.

We have a long-standing relationship with FOX 47 — our staff and partners chat with Bob Hoffman and Deb Hart on "The Morning Blend" monthly, highlighting programs, events and agency updates.



CAMW! staff immediately knew expanding on our existing partnership with FOX 47 through “The Rebound Mid-Michigan” was an innovative way to reach job seekers and the community during the pandemic. Our staff and partners participated in four Facebook Live segments with host Christopher Lewis to discuss topics such as what job seekers need to know about applying for jobs and how to prepare for a virtual interview.

We took this opportunity to reengage some of our long-standing partners including Peckham, Dart Bank, the Lansing School District, Refugee Development Center, Lansing Community College, Capital Area IT Council and Dean Transportation by inviting them to participate and offer their expertise to the public.

“The ‘Rebound’ segments with CAMW! have filled an important need in mid-Michigan. With so many people impacted by unemployment during COVID-19, these Facebook live events provided needed skills and resources to assist residents starting their next step in their career journey,” Lewis said. “People don’t always know where to turn to get their questions answered, and these Facebook Lives not only introduce people to experts in many areas, but they have positioned CAMW! as the go-to source for people to delve deeper into the job search.”

These Facebook Live events were a collaborative effort to assist job seekers who may have lost their job to the COVID-19 pandemic as they prepared to get back to work.



“These Facebook Lives not only introduce people to experts in many areas but **have positioned CAMW! as the go-to source for people to delve deeper into the job search.**”

— CHRISTOPHER LEWIS, FOX 47

COLLABORATING WITH OUR PARTNERS TO PROVIDE MONETARY ASSISTANCE

There is no doubt businesses across the country have been disrupted by the COVID-19 pandemic, and some industries have been hit harder than others.

The good news, according to the Yardi Matrix, is 44% of jobs within the Lansing regional economy are in “durable employment sectors,” which are more resilient to major economic upheavals such as COVID-19. Those sectors include government, finance, and professional and technical services. These jobs largely have been retained despite the crisis, keeping our workforce on more stable footing.

But our region is also home to many small businesses — one of the segments most affected by economic stressors.

“Our region is truly a small business community, with 99.9% being small businesses with 500 employees or fewer,” said Bob Trezise, a member of Capital Area Michigan Works!’s Workforce Development Board and the Career Education Advisory Council, and president and CEO of Lansing Economic Area Partnership (LEAP).

More specifically, the core of our business community employs 50 or fewer people — predominantly microbusinesses with one to nine employees (61.5%) and traditional small businesses with 10-50 employees (34%). “These businesses need support right now, and I’m humbled that LEAP was able to assist in this effort,” Trezise said.

In August, the Michigan Economic Development Corporation (MEDC) announced the Michigan Small Business Restart Grant Program for small businesses and nonprofits that have been negatively impacted by COVID-19. LEAP received funds from the MEDC to award \$5.3 million in grant funding to 412 small businesses and nonprofits across Clinton, Eaton and Ingham counties.

LEAP pulled CAMW! staff in to support that program. CEO Carrie Rosingana and Teri Sand, business services manager, helped vet businesses in our community that needed the most immediate assistance.

Together, we identified three categories for the region’s grant program to meet local needs and state requirements: microbusinesses, traditional small businesses and nonprofits.

“These are the types of businesses the restart grants were meant to aid, and it can’t be underestimated how critical these grants were for our region and its workforce,” Trezise said. “Collectively, these grantees reported these funds will allow them to rehire or hire 1,141 employees and ultimately retain 2,712 jobs.”

Local nonprofits and small businesses received their loans in September to assist with restart and recovery amid the ongoing pandemic. The grants are funded by federal CARES Act dollars, approved by the Michigan legislature and Gov. Gretchen Whitmer, and provided to LEAP through the MEDC.

“Small businesses and nonprofit organizations are what make our region a wonderful place to live and work, and these grants were an incredible effort to come together and support our community,” Sand said.

“Collectively, these grantees reported these funds will allow them to **rehire or hire 1,141 employees** and ultimately **retain 2,712 jobs.**”

— **BOB TREZISE**, LEAP



MICROBUSINESSES

210

\$10,000 grants were awarded.

TRADITIONAL SMALL BUSINESSES

125

\$20,000 grants were awarded.

NONPROFIT ORGANIZATIONS

77

\$5,000 or \$10,000 grants were awarded.

\$5.3M

Received in federal CARES Act funds from the state through the Michigan Economic Development Corporation (MEDC).

ADAPTING SERVICES TO SERVE OUR REGION'S EMPLOYERS

Every year, the Business Services Team (BST) at Capital Area Michigan Works! serves hundreds of employers in the capital region. This employer-focused service works with companies to customize and implement recruitment strategies to attract top talent. BST team members are available to assist with recruiting, hiring and training qualified workers, ensuring companies are able to retain employees and avoid costly turnover.

The BST is comprised of knowledgeable, experienced business professionals who help employers identify solutions to keep employee retention high. One of the newest employer services at CAMW!, the Business Resource Network, is dedicated solely to helping employers on-site with retention by providing confidential one-on-one support to employees who are struggling with external impacts on their job performance.

In the first two months of 2020, the BST helped employers such as the Ingham County Medical Care Facility host Employer of the Day events at CAMW! American Job Centers and assisted others with job fairs. These events introduced more than 1,300 highly qualified candidates to businesses in the region. With the transition to remote services, the BST remained dedicated to serving employers by hosting virtual job fairs and co-facilitating informational webinars and panels in addition to their usual services.

This year, the BST served 360 employers across Ingham, Eaton and Clinton counties. One company supported by the BST brought more than 200 jobs to the region and is one of the most technically advanced dairy processing facilities in the U.S.

MWC/Glanbia Nutritionals is a state-of-the-art cheese and whey production facility that opened in St. Johns in the fall of 2020. CAMW! worked in partnership with Clinton County Economic Alliance, Lansing Economic Area Partnership, Lansing Community College, Michigan Economic Development Corporation and the Department of Labor and Economic Opportunity to assist MWC/Glanbia Nutritionals.

"MWC/Glanbia Nutritionals has been a model company to work with," Teri Sand, CAMW! business services manager, said. "They engaged with us early. Right from that very first meeting, they expressed interest in working not only with CAMW!, but also with the community as a whole."

CAMW! engaged with five community partners to assist MWC/Glanbia Nutritionals in creating over 200 new jobs in Clinton County during a time of economic hardship.



As a way to introduce themselves to the region and network with other manufacturing employers, MWC/Glanbia Nutritionals hosted two job fairs, one of which was co-hosted by Proliant Dairy. Over 1,000 candidates attended these events. Additionally, MWC/Glanbia Nutritionals participated in the Capital Area Virtual Job Fair.

MWC/Glanbia Nutritionals officially hired 205 employees in 2020 and expects to hire around 50 more within the first quarter of 2021. This cutting-edge production facility is bringing many positions with desirable salaries to Clinton County during a time of economic hardship.

SERVED
360
Employers



CONNECTED
2,000
Job seekers to employers through
job fairs and hiring events.

STRENGTH IN OUR COMMUNITY

PROGRAM PARTNERS/ ON-SITE TENANTS

AARP Foundation
Bureau of Services for Blind
Persons (BSBP)
Capital Area Information
Technology Council (CAITC)
Capital Area Michigan Works!
Administrative Offices
Career Quest Learning Centers Inc.
Disability Appeals Advocates LLC
DRM International Learning
Center
Lansing Community College
Lansing School District
New Horizons Learning
Solutions Corporation
Peckham Inc.
Pottersville Public Schools
State of Michigan: LEO Veterans
Employment Services
State of Michigan: Michigan
Rehabilitation Services

CAPITAL AREA MICHIGAN WORKS! ADMINISTRATIVE STAFF

Amanda Johnson | Business
Resource Coach
Amirika Richardson | Business
Resource Coach
Becky Powers | Chief Financial
Officer

Carrie Rosingana | Chief
Executive Officer
Debbie Sight | Grants Officer
Ellen Russell | Employment
Specialist/Receptionist
Erin McKenzie | Business
Services Officer
Ezatullah Shamszai | Employment
Specialist
Genell Dorthy | Employment
Service Manager
Jay LaNew | Business Services
Officer/Apprenticeships
J. Moore | T3 Education Officer
Joe Winkiel | Business Services
Officer
Jordan Davis | Executive Director
– Capital Area IT Council
Kayla Schultz | Employment
Specialist
Luke Schroeder | New Americans
Navigator
Nicholas Chaffin | Data Officer
Norean Saul | Employment
Specialist
Ray Trevino | Employment
Specialist/TAA
Samantha Bohm | Executive
Assistant
Stephanie Witgen | Employment
Specialist
Tekea Norwood | Program
Compliance Manager
Teri Sand | Business Services
Manager
Tyler Wysong | Chief Information
Officer

CAPITAL AREA MICHIGAN WORKS! ADMINISTRATIVE BOARD

Aaron Stephens | East Lansing
City Council Member
Adam Hussain | Lansing City
Council Member
Brandon Betz | Lansing City
Council Member
Bryan Crenshaw | Ingham County
Commissioner
Carol Koenig | Ingham County
Commissioner
David Pohl | Clinton County
Commissioner
Glenn Freeman III | Eaton County
Commissioner
Joseph Brehler | Eaton County
Commissioner
Kathie Dunbar | Lansing City
Council Member
Robert Showers | Clinton County
Commissioner
Ryan Sebolt | Ingham County
Commissioner
Samantha Harkins | Lansing City
Mayor's Representative

CAPITAL AREA MICHIGAN WORKS! WORKFORCE DEVELOPMENT BOARD

Andy Kotarba | Consultant
Bob Trezise | Lansing Area
Economic Partnership

Chris Holman | *Michigan Business Network*

Darcy Kerr | *AF Group*

Dean Poggiali | *Capital Area UAW CAP Council*

Edith Suttles | *Diversified Environmental Services Inc.*

Edythe Copeland | *Capital Area Michigan Works!*

Glenn Freeman III | *Greater Lansing Labor Council*

Jamie Lovelace* | *SOM Clinton and Eaton County Dept. of Health and Human Services*

Jane Doty | *H&H Restaurants*

Jane Mitchell | *Jungle Jane Promotions*

Janet Lillie, Ph.D. | *Michigan State University*

Jim Dravenstatt-Moceri | *IBEW Local 352, Greater Lansing Labor Council AFL-CIO*

Joseph Brehler | *Attorney at Law*

Karen Kafantaris* | *AARP Michigan*

Matt Schneider* | *UAW Local 652*

Paula Cunningham | *AARP Michigan*

Rebecca Bahar-Cook | *Capital Fundraising Associates*

Rey Guzman | *SOM Labor Economic Opportunity/Workforce Development*

Robert Proctor | *Lansing Community College*

Sandra Pearson | *Habitat for Humanity of Michigan*

Scott Sowulewski* | *AF Group*

Sergio Keck | *Lansing School District*

Shelly Neal | *Michigan Rehabilitation Services*

Sherry Pfaff-Doody, SPHR | *Sparrow Health System*

Su A'lyn Holbrook | *SOM Ingham County Dept. of Health and Human Services*

Tom Ruis | *PNC*

William Brewer II | *Global Business Resource Group*

William Kimble | *C2AE*

* indicates an alternate.

CAPITAL AREA MICHIGAN WORKS! T3 COUNCIL

Amy Busch | *Beckum America Corporation*

April Clobes | *MSU Federal Credit Union*

Arnold Weinfeld | *Michigan State University*

Bob Trezise | *Lansing Economic Area Partnership*

Carrie Rosingana | *Capital Area Michigan Works!*

Chris Holman | *Michigan Business Network*

Cindy Anderson | *Eaton RESA*

Daryl Adams | *Spartan Motors*

Dave Pohl | *Clinton County Commission*

Delsa Chapman | *Lansing School District*

Dennis Theis | *Maner Costerisan Edith Suttles | Diversified Environmental Services Inc.*

Edythe Copeland | *Capital Area Michigan Works!*

Jack Davis | *Loomis Law*

Jane Doty | *H&H Restaurants*

Jason Mellema | *Ingham ISD*

Jason Vanderstelt | *Adams Outdoors Advertising*

Jay Ediger | *Junior Achievement of the Michigan Great Lakes*

Jeff Benson | *Case Credit Union*

Jennifer Rostar* | *Junior Achievement of the Michigan Great Lakes*

Jim Dravenstatt-Moceri | *IBEW Local 352*

Kellie Dean | *Dean Transportation*

Lori Bernstein* | *AF Group*

Lynette Long | *AF Group*

Mark Alley | *Emergent Biosolutions*

Michael Flowers | *Lansing Board of Water & Light*

Michele Strasz | *Capital Area College Access Network*

Mike Vitale | *Comcast Spotlight*

Mitch Tomlinson | *Peckham Inc.*

Rey Guzman | *SOM Dept. of Labor and Economic Opportunity*

Sagar Sheth | *Moebius Technologies*

Scott Duimstra | *Capital Area District Library*

Shelley Lowe | *Davenport University*

Shelly Neal | *State of Michigan Dept. Health and Human Services*

Sherry Pfaff-Doody | *Sparrow Health System*

Teresa Kmetz | *Capital Area United Way*

Tim Damon | *Lansing Regional Chamber of Commerce*

Toni Glasscoe | *Lansing Community College*

Troy Bancroft | *Agro-Culture Liquid Fertilizers*

Wayne Petroelje | *Clinton County RESA*

BUSINESSES SERVED

7C Lingo

Aaron's Plumbing

Accessiversity

Advance Employment

Aerotek Staffing

AF Group

Aire Serv

Airgas Great Lakes

ALS Construction Equipment

ALDI Inc. (Webberville)

Allegra Print & Imaging

Alliance Interiors LLC

Allied Universal

Allied Universal GM account

Allstate Insurance North Central Region

Amazon

America's Preferred Home Warranty (APHW)

American Red Cross-Central and Northern Michigan Region

Amptech

ANM

Application Insight LLC

Arcosa Shoring Products Inc.

Arts Council of Greater Lansing

Ashley Homestore Furniture

Astera Credit Union (S. Waverly)

Atmosphere Annealing LLC/ Premier Thermal

Austin-Fuller Heating & Cooling

Avancez (Android Industries LLC)

Avery Clean

Ayers Basement Systems

B&L Janitorial & Carpet Cleaning

Barnhart & Sons

Belle Tire

Bickford of West Lansing

Biggby Coffee Corporate/Global Orange

Block Imaging

Blue Cross Blue Shield of Michigan

Bridgewater Interiors LLC

Brookdale Meridian-Senior Living

Burcham Hills Retirement Community	Dewpoint	Groovy Donuts
C.L. Moore & Associates	Dietz Janitorial	Growmark/Gratiot Agricultural Professional Services (GAPS FS)
C2AE/Capital Consultants	Dimondale Nursing Care Center	H.A. Eckhart
Cameron Ashley Building Products	Disability Network - Capital Area	Happy Clean
Capital Area Transportation Authority	Diverse Staffing	Hazel I. Findlay Country Manor
Capital Auto Care	DK Security	Heart Truss and Engineering
Capital Honda/Gurley Leep Automotive Management	DNV GL	Helping Women Period.
Capital Internal Medicine Associates (CIMA)	Doberman Technologies LLC	Holt Senior Care & Rehab Center
Capital Region Airport Authority	Doerr Real Estate	Home Builders Association of Greater Lansing
Capital Steel & Wire	Dollar General (96 & MLK)	Hope Landing Assisted Living
Capitol National Bank	Doty Mechanical	Horizon Bank
Cardinal Staffing	Duckett Brothers Distributing Inc.	Housekeeping Associates
Career Quest Learning Centers	E.T. MacKenzie Company	HRM Services
CASE Credit Union (main office)	Earthcom Inc.	HRU Technical Resources
ChiChi Movies	Eaton County Health & Rehabilitation Services	HTA Companies Inc.
Chick-fil-A (W. Saginaw)	Edison Research	Hydrodynamics International (fka Superior Growers Supply)
Chief Cart	Educational Training Solutions	I.O. Express Inc.
Child and Family Charities	EduStaff	IMPCO Machine Tools
Cintas Corporation	EG Workforce Solutions (fka Employment Group)	Ingham County
City of Eaton Rapids	EJ USA	Ingham Intermediate School District
City of Grand Ledge	Elwood Staffing	Ingham Medical Care Facility
City of Lansing	Emerge Consulting	Insight HRM LLC
Clean Investment Inc.	Emergent BioSolutions	Inverve Marketing & Web
CLEAResult Consulting	Emterra Environmental USA	J America
Clinton Area Transit System	EnovaPremier LLC	Jackson
Clinton County Economic Alliance	ETM Enterprises Inc.	Janice Pugh
Clinton County Medical Center	Express Glass and Screen	JC Electric
Clinton County RESA	Farm Bureau Insurance Company	Kamps Pallets Inc.
Clinton Machine Inc.	Faurecia Interior Systems	Kelly Services
COG Marketers/AgroLiquid	Feighner Lifts & Docks	Kirby Services/PGK Services
Community Mental Health (CMH)	Fetter Management	Kole House Strategies LLC
Complete Enclosures Inc.	First Housing Corporation	KTM Industries Inc.
Consolidated Electrical Contractors	First National Bank and Acceptance/FNB of America	Kunz, Leigh and Associates
Consumers Energy	First National Bank of Michigan	L.L. Johnson Lumber Manufacturing Co.
Continental Oceans Tech Corp.	Flagstar Bank	L&W Engineering
Copper Tool & Die	Flexible Staffing	Lansing Board of Water & Light
Corizon Health	Foresight Group	Lansing Community College
CorrChoice (fka Michigan Packaging Mason)	Franchino Mold and Engineering	Lansing Forge Inc.
Cradles to Crayons Childcare	Franklin Energy Services LLC	Lansing Lignuts
CSL Plasma	Fraunhofer USA, Center for Coatings and Diamond Technologies	Lansing Transmission
D.L. Concrete Inc.	Fresenius Medical Care Lansing West	Linn Products
D.L. Walker	Friscos Mechanical & Fabricating Inc.	Liquid Web
D&G Equipment Inc.	Frito Lay	Little Blessings
Dakkota Integrated Systems LLC	G4S Secure Solutions	LMTS Outreach Center
Dart Bank	GC Services	Loc Performance
Dart Container Corporation	George F. Eyde Family LLC	Love's Truck Stop
Davenport University	Global Business Resource Group (Global BRG)	Luxury Janitorial & Carpet Cleaning
Davis Auto Mart	God's Little Angels Development Center	M.C. Molds Inc.
Davis Glass & Screen	Goodwill Industries	MacAllister Machinery/ Michigan CAT
Dean Transportation & Dean Trailways of MI	Gorman's Food Market	Magna/DexSys
DeLaval Inc.	Grand Limousine	MAHLE Engine Components USA
Delta Charter Township	Granger III & Associates	Manpower
	Griffin Pest Control	Mantissa Industries Inc.
		Marsack Lawn & Snow Services
		Maru Hospitality Group
		MASE (Multi Air Services Engineers)

McLaren Greater Lansing
 MDOT (MI Dept of
 Transportation)
 Medilodge of Capital Area
 Medilodge of East Lansing
 Medilodge of Okemos
 Meijer (Bath Twp.)
 Meijer (DeWitt)
 Meijer (Grand Ledge)
 Meijer (Okemos)
 Meijer Distribution Center
 Meijer Inc.
 Mercy Ambulance Service
 Meridian Charter Township
 Meridian Company
 Metro One LPSG
 Michigan College Access Network
 Michigan Corrections
 Organization
 Michigan Creative
 Michigan Department of Health
 and Human Services
 Michigan Economic Development
 Corporation
 Michigan Energy Options
 Michigan Health Foundation
 Michigan Home Comfort
 Michigan Home Rehab
 Michigan Milk Producers
 Association
 Michigan Nonprofit Association
 Michigan Orthopedic Center
 Michigan Polymer Reclaim Inc.
 Michigan Public Health
 Institute (MPHI)
 Michigan State University
 Michigan Virtual (fka MVU)
 Michigan Woodwork LLC
 Midas (Okemos)
 Midway Die
 Midwest Air Filter Inc.
 Midwest Press and Automation
 Moe Deals
 Moebius Technologies
 Molded Plastics Industries
 Morley Companies
 Morse Moving & Storage
 Mourer Foster Insurance
 MS Plastic Welders
 MSUFCU (MSU Federal
 Credit Union)
 MWC/Glanbia Nutritionals
 Nexcare
 Niowave Inc.
 North Winds Heating & Cooling
 Northern Lights Electric
 NuWave Technology Partners
 NWH Roof and Floor
 Truss Systems
 O'Donnell's Auto & Truck Repair
 Olivet Machine Tool Engineering
 Olympian Tool LLC

Operating Engineers Local 324
 Opti O2 LLC
 OtterBase Inc.
 PAE Plumbing LLC
 Parker Hannifin
 Peace of Mind
 Peckham Inc.
 Personnel World
 Phillips Pet Food & Supplies
 PK Companies/Housing
 PM Environmental
 Pollard Banknote
 Popup Roller Skating Rink
 Potlatch Deltic
 Pratt & Whitney AutoAir Inc.
 Precision Prototype &
 Manufacturing Inc.
 Precision Vehicle Logistics
 Prime Contract LLC
 Proliant Dairy Ingredients
 Qualified Staffing
 Quality Dairy
 Radisson Lansing Hotel
 Rainbow Homes
 Rangel's Waterproofing
 & Construction
 Red Cedar Podiatry
 Regency at Lansing West
 Research Tool Corporation
 ResourceMFG
 Rite Aid District Manager
 Robert Half International (incl.
 OfficeTeam & Accountemps)
 Roberts Sinto Corporation
 RSDC of Michigan
 Ryder Integrated Logistics
 Sadie's Place
 Sam's Club (Eastwood)
 Securitas USA
 Sentinel Technologies
 SET SEG
 Sliding Systems
 Small Talk Children's Advocacy
 Center
 Smiles of Michigan
 SMS Group of Companies
 Sparrow Health System
 Spartan Barricading
 Spartan-Net
 Spherion Staffing
 Spicer Group
 St. Johns Public Schools
 St. Vincent Catholic Charities
 State Farm Insurance
 State of Michigan
 Stop 1 Insurance
 Sundance Buick GMC
 Sunrise Aggregates
 Superior Materials
 Supernova
 Swift Motors & Swift Towing
 TechSmith Corporation

Tecomet
 Telamon Corportion
 Tenneco Automotive Operating
 Company Inc.
 The Bug Man Inc.
 The Living Healthy Co.
 The Martin Brower Company
 The Peoples Church
 The Shyft Group (fka Spartan
 Motors)
 THK Rhythm North America
 Co. Ltd.
 Thryve LLC
 Tina S. Gray PC
 Tri-County Guardianship Services
 Trilogy Health Services
 Triton Industries Inc./Manitou
 Trouble Shooters Technical
 Support
 Turning Leaf Behavioral Health
 Services
 Two Men and a Truck
 International
 UA Local 333 Plumbers Pipefitters
 Service Trades
 UFP Industries (fka Universal
 Forest Products)
 Union Place Apartments/GRBP
 UrbanBeat
 U.S. Department of Commerce,
 U.S. Census Bureau
 U.S. Ecology
 Value Engineering
 Vista Springs Edgewood
 Vista Springs Timber Ridge
 Volunteers of America Michigan
 Store
 Walker-Miller Energy Service
 Wash World
 Washtenaw Community College
 Wayfair
 Web Ascender
 WestRock
 Wild Wild West Tobacco
 Williamston Compassionate Care
 WILX - News 10
 Wind Beneath Your Wings
 WIS International
 WITRON
 Wonolo (Work Now Locally)
 Woodbridge Group
 Woody's Oasis Mediteranean
 Restaurant
 Workhorse Staffing Company
 WOW Cable
 WPI (Williamston Products Inc.)
 Wright Way Tree Company/
 WrightWay LLC
 XG Sciences Inc.

FINANCIAL SUMMARY

FOR YEAR ENDED 6/30/20

TOTAL EXPENDITURES	\$ 7,799,368
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WORKFORCE INNOVATION & OPPORTUNITY ACT

ADULT	\$ 1,270,142	16.3%
YOUTH	\$ 1,107,103	14.2%
DISLOCATED WORKER	\$ 650,460	8.3%

PARTNERSHIP. ACCOUNTABILITY. TRAINING. HOPE. (PATH)

TEMPORARY ASSISTANCE FOR NEEDY FAMILIES (TANF) FY20	\$ 2,051,254	26.3%
GENERAL FUND/GENERAL PURPOSE FY20	\$ 451,238	5.8%

OTHER EXPENDITURES

Program Year 2019 Programs

WAGNER-PEYSER EMPLOYMENT SERVICES	\$ 724,549	9.3%
RE-EMPLOYMENT SERVICE – ELIGIBILITY UNEMPLOYMENT COMPENSATION (EUC)	\$ 97,447	1.2%
WOMEN IN SKILLED TRADES	\$ 103,340	1.3%
JOBS FOR AMERICAN GRADUATES	\$ 105,000	1.3%

Fiscal Year 2020 Programs

GOING PRO TALENT FUNDS (FORMERLY SKILLED TRADES TRAINING FUNDS)	\$ 566,682	7.3%
FOOD ASSISTANCE EMPLOYMENT & TRAINING PROGRAM	\$ 83,421	1.1%
TRADE ADJUSTMENT ASSISTANCE (TAA)	\$ 175,541	2.3%
FOSTER CARE SUMMER YOUTH – DHHS	\$ 31,112	0.4%
COMMUNITY VENTURES/ BUSINESS RESOURCE NETWORK	\$ 382,079	4.9%



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