



Capital Area
MICHIGAN
WORKS!
2018 ANNUAL REPORT

INFLUENCING TOMORROW

CAMW! STARTED 2018 WITH A NEW STRATEGIC PLAN AND A NEW LOOK.

Our logo now incorporates an arrow to symbolize Capital Area Michigan Works! looking ahead, moving forward and pushing our brand in the direction of our success. The arrow point was originally pulled from a five-point star, which is the symbol for human connections. We believe this represents the core of what we do at Capital Area Michigan Works! – connecting with businesses and strengthening our workforce by helping people.

Beyond the logo, 2018 found us focused on truly connecting with businesses and demonstrably strengthening our workforce. To do this, we revisited our three updated strategic goals time and time again.

Our compass guided us to:

- Serve as a primary source of seamless and customer-oriented jobs and recruiting help for our community.
- Increase the number of businesses working with Capital Area Michigan Works! as a recruiting partner, supporting businesses in growing the economy and job market at all education and skill levels.
- Prepare a diverse and inclusive workforce for the jobs of tomorrow at all education and skill levels.

And we're doing just that. In the pages ahead, you'll see examples of partnerships, national thought leadership, job-seeker successes and the data to prove we're moving the needle.

Now, as we look to 2019, I am confident the work we're doing today is influencing a better tomorrow for our customers and communities.

With gratitude and anticipation,



Edythe Hatter-Williams

Chief Executive Officer
Capital Area Michigan Works!

"I was delighted and honored to receive the coveted Doug Stites Good Guy Award this year. I'm able to go beyond the call of duty because of the incredible team at CAMW!."

- EDYTHE HATTER-WILLIAMS





INFLUENCING TOMORROW

in·flu·ence

/ˈɪnflooəns/

noun

the capacity to have an effect on the character, development or behavior of someone or something, or the effect itself.

CUSTOM BUSINESS SOLUTIONS

CAMW! Business Services Team

“The Business Services Team will communicate with our local economic development and education partners, working closely with LEAP, Lansing Community College and other post-secondary institutions to relay labor market information and prepare for the talent needs of local companies expanding or new companies moving into our region.”

TERI SAND, SHRM-CP, PHR, CBSP, CRP

BUSINESS SERVICES TEAM LEADER, CAPITAL AREA MICHIGAN WORKS!

252,423 people served

at Capital Area Michigan Works!
American Job Centers.

2,093 jobs filled.

497 businesses served.

The top industries served:
Manufacturing, health care and construction.

\$3,485,709

Going PRO Talent Fund (formerly known as the Skilled Trades Training Fund) dollars invested.

3,819

Going PRO individuals trained, including apprentices.

CONNECTING ASSETS AND DEVELOPING TALENT

Teach. Talent. Thrive. (T3)

“T3 hopes to influence tomorrow with regional talent development initiatives led by the business sector to highlight the new economy careers available in our region. Creating strong career links throughout our business community and education system will ensure a more prosperous tomorrow for our region, employers and citizens.”

CHRIS HOLMAN, CO-CHAIR, T3

Four key initiatives where business and education can connect:

- **STEAM Reading Program:** Education, business and community partners work together to get more age-appropriate books in the hands of young children.
- **MiCareerQuest Capital Area:** An annual event where employer champions drive employer participation and activities highlighting 21st century new economy careers.
- **MI Bright Future:** A dedicated group of K-12 education, higher education, workforce development and employers partnering to bring a technology called Career Cruising Inspire to Michigan schools.
- **Capital Region Reverse Job Fair:** A job fair that bucks tradition, with students seated at a table, ready to talk with prospective employers seeking those who offer the most value to their company.



EMPOWERING THE YOUTH WORKFORCE

Jobs for Michigan's Graduates

WIOA Youth Program

“Youth programs influence tomorrow by coupling leadership opportunities and removing barriers to help young people achieve their educational goals.”

CARRIE ROSINGANA, CHIEF OPERATING OFFICER AND
EQUAL OPPORTUNITY OFFICER, CAPITAL AREA MICHIGAN WORKS!

259

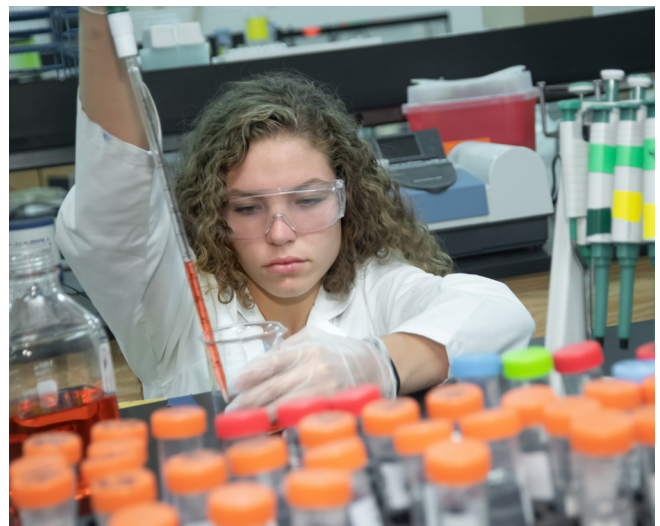
WIOA youth served.

127

JMG students.

100%

of WIOA youth enrolled in education or training programs attained a recognized post-secondary credential or diploma within a year.



PHOTOS TAKEN BY DAVE TRUMPIE AND PROVIDED BY INGHAM INTERMEDIATE SCHOOL DISTRICT

MOBILIZING OUR FULL WORKFORCE

Food Assistance Employment and Training

Reemployment Services and Eligibility Assistance

“We have to be able to mobilize everyone in our workforce — regardless of barriers — to continue to grow and thrive economically. These programs help do that by improving job seekers’ ability to obtain, retain and regain regular employment and increase self-sufficiency.”

TEKEA NORWOOD, PROGRAM COMPLIANCE OFFICER,
CAPITAL AREA MICHIGAN WORKS!

342

FAE&T enrollees.

\$10.46

FAE&T average hourly wage.

89

FAE&T full-time employment.


38

FAE&T vocational and adult education.

191

total RESEA appointments at the Eaton, Ingham and Clinton county centers.





Grow with Google

**A NATIONAL
THOUGHT LEADER**

BRIDGING STATE'S TALENT GAP VITAL TO ITS ECONOMIC FUTURE

Representing Michigan's workforce system, CAMW! CEO Edythe Hatter-Williams participates on a Talent and Economic Development Department and USA TODAY NETWORK – Michigan panel moderated by the Lansing State Journal.

CELEBRATING MICHIGAN'S LABOR FORCE SUCCESSES ON THE CAPITOL STEPS

Partners with the Michigan Talent Investment Agency in celebration of Labor Day, featuring a successful CAMW! job seeker.

PAVING THE WAY FOR THE CAPITAL AREA MANUFACTURING COUNCIL

Once a subsidiary of CAMW!, the Capital Area Manufacturing Council establishes a 501(c)(6) to expand its focus in the greater

INCREASING LANSING'S DIGITAL LITERACY WITH GOOGLE

Partner and launch the Grow with Google Tour, a two-day event providing free education and workshops to small businesses, educators, job seekers and people looking to increase their digital literacy.



APPRENTICESHIPS AS A TALENT SHORTAGE SOLUTION

Jay LaNew, regional Apprenticeship Liaison, works diligently with employers, labor organizations, the U.S. Department of Labor and sources of potential apprentices to increase the quantity of apprenticeships in the region.

OVERCOMING BARRIERS THROUGH THE BUSINESS RESOURCE NETWORK

The newly formed CAMW! Business Resource Network brings together local businesses with a willingness to pool their resources to accomplish together what they may not be able to achieve on their own.



STORIES IN WORKFORCE INNOVATION AND OPPORTUNITY

in·no·va·tion

/, inə'vāSH(ə)n/

noun

The act or process of introducing new ideas, devices or methods.

op·por·tu·ni·ty

/, əpər't(y)ōnədə/

noun

A set of circumstances that makes it possible to do something.

WIOA is landmark legislation designed to strengthen and improve our nation's public workforce system and help get Americans — including youth and those with significant barriers to employment — into high-quality jobs and careers and help employers hire and retain skilled workers.

379

total WIOA adult and Dislocated Worker participants.

92%

Average number of WIOA Adult and Dislocated Worker individuals in training to earn a credential.

24

individuals participated in WIOA on-the-job trainings.

89%

Average number of WIOA Adult and Dislocated Worker individuals employed in the second quarter of exit.

ERICA SPITZFADEN: SENIOR NETWORK ENGINEER

Eaton County

Erica had been out of work for more than 30 weeks when she approached Capital Area Michigan Works! about receiving training assistance. Previously working in IT, she did not have up-to-date certifications and was having difficulty finding employment due to this barrier.

With the help of Tammy Nemeth at CAMWI!, Erica was determined to be eligible for funding under the Dislocated Worker and Sector Partnership National Emergency Grants (SP NEG's). Erica had explored many training options, ultimately choosing the program for Cisco Certified Network Associate (CCNA) certification.

"I knew the CCNA certification was what I needed to obtain secure, full-time employment as a network engineer," she recalled.

Erica trained extensively at New Horizons Computer Learning Centers, receiving a certificate of completion to design and implement computer and information networks, LAN, WAN, intranets and extranets, and to perform network modeling, analysis and planning.

"The training I received gave me exactly what I needed," Erica said.

Soon after, Erica obtained and maintains full-time employment with Anesthesia Business Consultants in Jackson as a senior network engineer.

A passionate voice for transgender rights, Erica serves on the Lansing Association of Human Rights board, advocating on behalf of the LGBTQ community. She also has volunteered with the Charlotte Yoga Club and the Capital Ballet Theatre.

"Erica is a strong-willed woman, determined to get the additional training she needed to obtain the position she is in."

TAMMY NEMETH,
ASSISTANT MANAGER OF COMMUNITY EMPLOYMENT,
PECKHAM INC./CAPITAL AREA MICHIGAN WORKS!

A close-up photograph of a server rack. The rack is filled with numerous blue Ethernet cables, some of which are plugged into ports. A person's hand is visible in the foreground, holding a silver tablet computer. The background is slightly blurred, showing more of the server rack and some orange cables. The overall scene suggests a data center or network room environment.

“The training I received gave me exactly what I needed.”

ALEX FLIT: LICENSED BARBER

Clinton County

As a single parent, Alex always put his daughter's interests first and spent years working in unsatisfying environments to provide a safe and comfortable home for her. And after several unanticipated layoffs from multiple employers, he knew something had to give.

He and daughter Nadia moved in with his parents during the layoffs, which although humbling, provided him with an opportunity to reset and pursue a secure occupation.

He knew an uncle who owned a barbershop in Arizona, and he had a job waiting for Alex if he obtained his license and would be willing to relocate. It was a career Alex had always been interested in, though relocating to Arizona wasn't his first choice. But it turned out to be an inspiration.

"It provided a safety net that served as the catalyst for changing careers," he recalled.

Through the Capital Area Michigan Works! WIOA program, Alex qualified for an Individual Training Account (ITA) that offset that majority of his tuition, as well as the cost of his commute.

From the moment he was enrolled in WIOA, Alex faced a constant stream of obstacles, none of which were any fault of his own. There were times he was ready to quit. Fortunately, he was ambitious enough to stick with the process and humble enough to ask for help when he needed it.

Alex showed consistent growth as a barber, developing and mastering various techniques. Alex was licensed and looking for work in early 2017, eventually finding the perfect shop to hone his craft close to home. He quickly impressed that team with not only the quality of his cuts, but his strong work ethic as well.

Alex now works at Campus Barbers in East Lansing. In just a moment of perusing their Google reviews, you see Alex frequently receives high praise from the people who have been on the business end of his scissors and clippers.

Nadia and Alex now call Mason home, living on their own in safety and comfort.

"Without CAMW!'s help, I wouldn't have learned a new craft, which allowed me to provide a better lifestyle for me and my family," he said.

"To summarize Alex's accomplishments in anything less than a novel is to sell him short. In every regard, working with Alex was an exceptional experience. Throughout our process, he demonstrated a higher level of commitment to his craft than anyone I've worked with."

NICK CHAFFIN,

MANAGER OF WIOA PROGRAMS – ADULT/DISLOCATED WORKER
CLINTON TASK FORCE ON EMPLOYMENT/CAPITAL AREA MICHIGAN WORKS!

“Without CAMW!’s help, I wouldn’t have learned a new craft, which allowed me to provide a better lifestyle for me and my family.”





**STORIES IN
PARTNERSHIP,
ACCOUNTABILITY,
TRAINING, HOPE.**

path

/paTH/

noun

A way or track laid down for walking or made by continual treading.

PATH identifies barriers and helps participants connect to the resources they need to obtain employment.

499

enrolled in PATH.

\$10.44

average hourly wage for PATH participants.

293

PATH participants placed in full-time employment.

129

PATH participants placed in community service and work experience.

259

PATH participants received vocational and adult education services.

45

PATH participants received on-the-job and subsidized employment training.

EZATULLAH SHAMSZAI: TALENT SPECIALIST

Ingham County

Ezatullah had more than 10 years of experience working as a public relations professional when he first attended a PATH orientation at Capital Area Michigan Works!, “But as a newly arrived immigrant from Afghanistan, working in an American environment was totally new for me,” he shared.

Despite his experience and desire to help people, he lacked confidence. And he was facing one of the biggest barriers of all: fear.

At one of the first meetings with his career coach, they spoke about his fears as a new American and his goals while he was in PATH. He expressed an interest in marketing, journalism and clerical work. PATH staff worked to find a community service placement that would assist him with growing his skills.

At the same time, he continued his studies at Lansing Community College to get an associate degree.

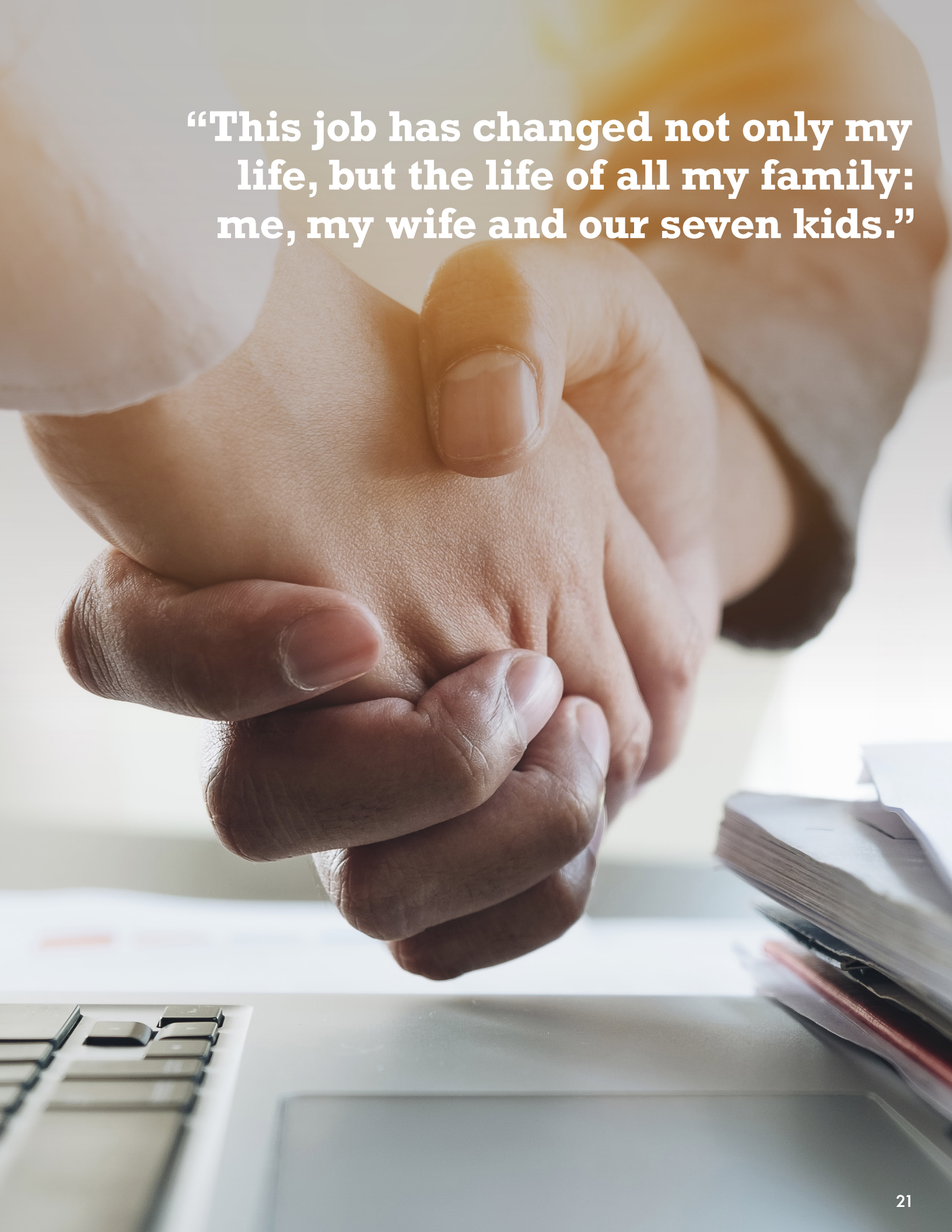
When a part-time talent position opened up to support CAMW! job seekers, Ezatullah’s co-workers encouraged him to apply. He got the job, and credits his team for their belief in him. Over the next year, he continued to increase his skills, and he moved to full-time employment in August of 2017, where he still works today.

“Life always gives us a chance,” he said. “We need to show that we are able to do something. This job has changed not only my life, but the life of all my family: me, my wife and our seven kids.”

“Ezatullah transforms our lives daily by being a strong and skilled coworker, introducing his culture to us, and by impacting and inspiring the job seekers we serve. We are so grateful to him for being a part of our team, and for the powerful work he’s doing to help those in the same position he was in just a few short years ago.”

**- EDYTHE HATTER-WILLIAMS, CEO,
CAPITAL AREA MICHIGAN WORKS!**

“This job has changed not only my life, but the life of all my family: me, my wife and our seven kids.”



BUSINESSES INFLUENCING TOMORROW ...

- 11pets
 1-800-HANSONS
 21st Century Plastics
 4th and Inches Landscape & Snow Removal
 A.J. Boggs
 ABA Insight
 ABC Home Health Care Services, LLC
 Able Concrete
 ACD.net
 ADAM
 Aegon Financial Services
 Aerotek
 AF Group
 Ageless Home Care, LLC
 Air Lift Company
 Aire Serv
 Air-Way Manufacturing
 AIS Construction Equipment
 Allen's Pick Up and Delivery
 Allen's Sewer & Drain Cleaning
 Allergy and Asthma Consultants of Mid-Michigan
 Alliance Interiors LLC
 Allied Universal
 Alternative Pain Management & Manipulation
 American Cancer Society
 American Red Cross – Central and Northern Michigan Region
 Anderson Paint Store
 Appleone
 Arcadia Home Care and Staffing
 ASK
 Astera Credit Union (S. Waverly)
 AT&T Human Resources
 Atmosphere Annealing LLC
 Auto-Owners Insurance Company
 Avancez (Android Industries, LLC)
 Ayers Basement Systems
 Ayles Tree Service
 B&L Janitorial & Carpet Cleaning
 Baker Drivetrain
 Barker Steel LLC
 Barnes Aerospace
 Barnhart & Sons
 Beacon Aviation of MI
 Bekum America Corporation
 Bernardo Cresbal Luna Trucking
 Bickford Assisted Living and Memory Care
 Bid-2-Benefit Youth/
 B2 Outlet Stores
 Biggby Coffee
 Biggby Coffee Corporate/
 Global Orange
 Blast Detroit
 Block Imaging
 Blue Cross Blue Shield of Michigan
 Bob's Auto Body Inc.
 Boji Group
 Boynton Fire Safety Service
 Brewer Salvage
 Bridgewater Interiors LLC
 Bright Star Care
 Brookdale Meridian – Alzheimer's
 Brookdale Meridian – Senior Living
 Burcham Hills Retirement Community
 C&S Electric
 Cameron Tool Corporation
 Candlewood Suites
 Capital Area Pediatrics
 Capital Area Transportation Authority
 Capital Internal Medicine Associates
 Capital Region Airport Authority
 Capital Region Community Foundation
 Capital Steel & Builders Supply, Inc.
 Capital Steel & Wire
 Cardinal Staffing
 Career Quest Learning Centers
 CBI Telecommunications
 CBRE | Martin
 Celink Reverse Mortgage Servicer
 Central State Community Services/Coleman House
 CG Financial Services
 Charlotte Shoe & Leather Repair
 Cherwell
 Chick-fil-A Okemos
 Chief Cart
 ChouPli Wood-Fired Kabob
 Cintas Corporation
 City of East Lansing
 City of Eaton Rapids
 City of Lansing
 Clark Construction
 Clinton Machine Inc.
 Comcast Business
 Comfort Keepers
 Community Mental Health
 Community Resource Management Company
 Compass Military Services
 Complete Contracting
 Consumers Energy
 Continental Secret Service
 Copper Tool & Die
 Craig's Auto Body
 Cravings Popcorn
 Crippen Auto Mall
 Buick GMC
 CSL Plasma
 CSM Services
 Culver's
 D Squared Facilities Management
 D&D Maintenance
 D&G Equipment, Inc.
 Dakkota Integrated Systems, LLC
 Dart Bank
 Dart Container Corporation
 Dart Oil & Gas Corp.
 Davenport University
 Davis Auto Mart
 Davis Glass & Screen
 DBI Services
 DC Engineering
 Dean Transportation & Dean Trailways of MI
 Delta Dental
 Dewpoint
 DexSys
 Dicker and Deal (W. Saginaw)
 Digital Success Network
 Dimondale Nursing Care Center
 Disability Network – Capital Area
 Dish Network
 DK Security
 DNV GL
 Doberman Technologies LLC
 Dollar General (Holmes & Waverly Rd.)
 Dowding Industries
 Down on the Farm Consulting
 DRM Genesis Home Health Care
 D's and C's Barbecue
 E.D.S. Irrigation
 E.T. MacKenzie Company
 Eagle Enterprise Inc.
 Earthcom Inc.
 Eaton County Health & Rehabilitation Services
 Eaton Rapids Craft Company
 Eaton Rapids Medical Center
 Eco2 Solutions
 Educational Child Care Center
 EduStaff
 EG Workforce Solutions
 Element National Management
 Elhorn Engineering Co.
 Elwood Staffing
 Emergent BioSolutions
 Enliven Software
 Enova Premier LLC
 Epitec
 ERMC Total Facility Services (Meridian Mall)
 ETM Enterprises, Inc.
 Experigreen Lawncare
 Express Employment Professionals
 Falcon Fundraising
 Farm Bureau Insurance
 FasTemps
 FD Hayes Electric
 Feighner Lifts & Docks
 Fibertec Environmental Services
 First Housing Corporation
 Fluid Chillers Inc
 Foster, Swift, Collins & Smith, P.C.
 Foundation Systems of Michigan
 Four Seasons Transport Inc.
 Framer's Edge
 Franchino Mold and Engineering
 Franklin Energy Services LLC
 Fresenius Medical Care Lansing West
 FSA Farm Service Agency
 GC Services
 Geeked Out Nanny Agency
 Gerber Life Insurance Company
 Gestamp Mason, LLC.
 Give Inc.
 Global Business Resource Group
 Glow Social Media
 GLP Associates
 Goodwill Industries
 Goodyear Commercial Tire & Service Centers (Creys Rd.)
 GPM Investments
 GPS Hospitality
 Grand Mere's Adult Day Health Club
 Grand Rapids Building Services
 Grandhaven Living Center
 Granger Construction
 Granger III & Associates
 Great Lakes Ace Hardware
 Great Lakes Landcare
 Greater Lansing Islamic School

GreenStone Farm Credit Services
 Hack's Key Shop
 Hager Fox Heating & Air Conditioning
 Harbor Freight Tools
 Harlan Electric Company/ MYR Group
 Harper's Restaurant and Brew Pub
 Hayes Green Beach Memorial Hospital
 Hazel Findlay Country Manor
 Health Wellpreneurs Center
 Heart Truss and Engineering
 Heartland Home Health Care
 Helping Hands Respite Care
 Henry's Place
 Hettler's Towing
 Highfields
 Hip Homes & Value Engineering
 HNI Risk Services
 Holiday Inn Express
 Holiday Inn Express (Dimondale)
 Holt Senior Care & Rehab Center
 Home Care Alternatives
 Home Depot (Okemos)
 Home Instead Senior Care
 Home Town Rental
 Hometown Floor & More
 Hooters
 Hospice of Lansing
 HRU Technical Resources
 HTA Companies Inc.
 Hub Tire Center
 i2Integration
 iHealth of Michigan/ Health Management Innovation Co.
 IMPCO Machine Tools
 Independence Village of Grand Ledge
 Ingham County
 Ingham Medical Care Facility
 Inspire Care Network
 ITEC
 Jackson National Life
 JC Electric LLC
 Jon P. Kaufmann dba Fun Services
 Jones Lang LaSalle
 Joshua Street Residential Care & Rehabilitation Services
 Journal Broadcast Group WSYM Fox 47
 JWR Enterprises LLC
 Katie's Kleaning
 Katren Industries
 Kekeli's AFC Home
 Kingsley Moving Systems
 KIRCHHOFF Automotive
 Kish Industries
 KTM Industries, Inc.
 L&W Engineering
 L.O. Eyecare
 La Cosina Cabana
 Lafontaine Chrysler
 Lajoy Group
 Lane's Appliance Repair
 Lansing Board of Water & Light
 Lansing Career Fairs
 Lansing Community College
 Lansing Community College, West Campus
 Lansing Institute of Urology PC
 Lansing Junk Removal
 Lansing Regional Chamber of Commerce
 Lansing Urgent Care
 Leading Edge Insulation Services
 Lectronix
 Linn Products
 Liquid Web
 ListTrue
 Loc Performance Products, Inc.
 Logicalis
 Los Tres Amigos Restaurant
 Louis Padnos Iron and Metal
 Lovejoy Rehabilitation (Michigan Ave Residential Care Inc.)
 Lowe's (West Lansing)
 Luxury Janitorial & Carpet Cleaning
 Macy's (Meridian Mall)
 Magna International Inc.
 Magna Powertrain
 MAHLE Engine Components USA
 Main Street Cafe - 3, Inc.
 Manpower
 Mareck Family and Geriatric Services
 Marine Corps Recruiting Command
 Marshall Public Schools
 Martin-Brower Company
 Maru
 Mary Free Bed
 McCreary's Healthy Homes Inc.
 McLaren Greater Lansing
 McLaren Medical Group
 Medilodge of Campus Area
 Medilodge of Capital Area
 Medilodge of East Lansing
 Medilodge of Lansing
 Medilodge of Okemos
 Meijer Distribution Center
 Meijer (W. Saginaw)
 Mercy Ambulance Service
 Meridian Charter Township
 Meridian-Magnesium Products of America, Inc.
 Merit Laboratories, Inc.
 MessageMakers
 MI Department of Natural Resources
 Michcor
 Michigan Creative
 Michigan Education Special Services Association
 Michigan First Credit Union
 Michigan Forge Company
 Michigan Health Information Network
 Shared Services
 Michigan Home Rehab
 Michigan Milk Producers Association
 Michigan Orthopedic Center
 Michigan Public Health Institute
 Michigan State Police, Motor Carrier Division
 Michigan State Police, Trooper Division
 Michigan State University
 Michigan State University Extension
 Michigan Supreme Court
 Michigan Trap Shooting Association
 Michigan Virtual
 Michigan Woodwork
 Michigan Works! Association
 Mid-Michigan Overhead Door
 Mid-Michigan Recovery Services
 Midway Die
 Midwest Press and Automation
 Midwest Wall Company
 Millwrights Institute of Technology
 Monarch Investment & Management Group
 Money Attorneys
 Morales Painting & Interior Pros
 Mouthpiece Communications
 Mr. Taco
 MSUFCU
 Mt. Rest Cemetery
 Mulliken Thriftway
 Munters Aerotech
 National Assemblers
 Neogen Corporation
 Netlogx, LCC
 NeuroCare Home Health, LLC
 New Horizons Computer Learning Center
 New Life Assisted Living
 New Wave Home Care LLC
 New York Life Insurance
 Nexcare
 Nextient
 Next Step
 Niowave, Inc.
 Noah's AFC Home
 Norm Bolt/Norm Fasteners Co.
 North Winds Heating & Cooling
 Northside Barbershop
 Northwestern Mutual
 NuWave Technology Partners
 NWH Roof and Floor Truss Systems
 O'Leary Paint
 Ollie's Bargain Outlet
 Olympian Tool, LLC
 Omega Express
 Onstaff Group
 OP Aquatics
 Operating Engineers Local 324
 Opti O2, LLC
 Orchid Orthopedic Solutions
 O'Reilly Auto Parts
 Origami Brain Injury and Rehabilitation
 OSL Retail Services Corp.
 Overstock Express Company
 Ovid Healthcare Center
 Packaging Corporation of America
 Panda Express
 Peckham Industries
 People Ready
 Performance Car Care
 Personnel World
 PIC, A TRIGO Company
 Piper & Gold Public Relations
 Pleasant Renewal
 Polack Corporation
 Pollard Banknote
 Popeyes Chicken and Biscuits (MLK Blvd.)
 Pratt & Whitney AutoAir, Inc.
 Precision Prototype & Manufacturing Inc
 Precision Satellite
 Precision Tool Incorporated
 Premier Staff Services
 Prestige Pines
 Process Pro
 Professional Counselors of Lansing
 Providence Consulting
 Public Policy Associates
 Pyramid Quality Solutions & Innovations
 Quality Dairy
 Quality Solar
 Randstad Technologies
 Record Connect
 Regency at Lansing West
 Reliable Home Care
 Research Tool Corporation
 Residence Inn

ResourceMFG	Spark Talent	TDS Telecom	Trugreen
Rice FW Technologies, Inc.	Sparrow Health System	TechSmith Corporation	Trumble Builders/ LJ Trumble Builders
Rite Aid District Manager	Spartan Healthcare	Tecomet	Turning Leaf Behavioral Health Services
RMC Agency	Spartan Motors, Inc.	TEKsystems	Two Men and a Truck International
Robert Half International	Speedway SuperAmerica LLC	Telamon Corporation	Two Men and a Truck Lansing Franchise
Roberts Sinto Corporation	Spherion Staffing	Tenneco	United Rentals
Robinhill Catering/Nip N Sip Catering	Spicer Group	The Kroger Co.	U.S. Department of Commerce, U.S. Census Bureau
Robinwood Landing	SpringHill Suites in East Lansing	The Lansing Housing Commission	Vertafore
Romanow Building Service	St. Johns Public Schools	The Medical Team, Inc.	Vista Springs Edgewood
Ross Medical Education Center	Stahl and Sons	The Northfork Estate	Wal-Mart (West Lansing)
Round Lake Produce & Distributing	Starboard Wendy's	The Peanut Shop	West Property Services LLC
RSDC of Michigan	State of Michigan	The Plant Professionals, Inc	WestRock
Safe Hands, Warm Heart	Staybridge Suites	Therapist Training Therapist	Williamston Products, Inc.
Safelite Auto Glass	StayDry Basement Waterproofing Inc.	Therapy Institute	WILX – News 10
Sally Beauty (Edgewood)	Stiles Landscape & Lawn Care	THK Rhythm North America Co., Ltd.	WIS International
Samaritas	StoneMor Partners L.P.	Tina S. Gray PC	WLNS
Saylor-Beall Manufacturing Company	Sunrise Cleaning & Construction Services	Top Shelf Brands	Woodbridge Group
Searles Construction	Sunshine Center	Towne Mortgage	Woody's Oasis Mediterranean Restaurant
Securitas USA	Superior Satellite	Tozier's Chimney Sweep	Workhorse Staffing Company
Senior Helpers	SWAT Environmental	Tribus Services (Corix Utilities)	Worldwide Enterprises
Sensations Memory Care	Swift Motors & Swift Towing	Tri-County Regional Planning Commission	WOW Cable
Sentinel Technologies	Symbiosis International	Trilogy Health Services	XG Sciences, Inc.
Shoe Carnival (Meridian Mall)	T.J. Maxx, Frandor	Trinity AME Church	YES! Communities
Silver Fox Equestrian Center	Tabernacle of David (& LMT Child Care)	Trinity Services Group	YMCA Oak Park
Simple Elegance II	Taco Bell/Team Lyders	Triterra	
Smart Homes/Smart Offices	Tamarack Holdings	Triton Industries, Inc.	
	Tannin	Trivalent Group	

PEOPLE & PARTNERS INFLUENCING TOMORROW ...

CAPITAL AREA MICHIGAN WORKS! ADMINISTRATIVE STAFF

Amanda Johnson | Business Resource Coach

Becky Powers | Chief Financial Officer

Brett Cornwell | Talent Specialist

Carrie Rosingana | Chief Operating Officer

Dante Booker | Talent Specialist Assistant

Debbie Sight | Grant Financial Analyst

Edythe Hatter-Williams | Chief Executive Officer

Ellen Russell | Receptionist

Ezatullah Shamszai | Talent Specialist

Genell Dorty | Talent Team Leader

Jay LaNew | Business Services/Apprenticeship Liaison

Joe Winkiel | Business Liaison/Healthcare, IT

Luke Schroeder | New Americans Navigator

Ray Trevino | Talent Specialist/TAA/Reemployment

Rosanne Allen | Executive Assistant

Tekea Norwood | Program Compliance Officer

Teri Sand | Business Services Team Leader

Tyler Wysong | Chief Information Officer

CAPITAL AREA MICHIGAN WORKS! ADMINISTRATIVE BOARD

Aaron Stephens | East Lansing City Council Member

Adam Hussain | Lansing City Council Member

Carol Koenig | Ingham County Commissioner
(through Oct. 2018)

David Pohl | Clinton County Commissioner

Glenn Freeman III | Eaton County Commissioner

Jeremy Garza | Lansing City Council Member

Jody Washington | Lansing City Council Member

Joseph Brehler | Eaton County Commissioner

Kara Hope | Ingham County Commissioner (through Nov. 2018)

Kathie Dunbar | Lansing City Mayor's Representative

Robert Showers (Chair) | Clinton County Commissioner

Sarah Anthony | Ingham County Commissioner
(through Nov. 2018)

CAPITAL AREA MICHIGAN WORKS! WORKFORCE DEVELOPMENT BOARD

Andy Kotarba | Consultant

Bob Trezise | Lansing Area Economic Partnership

Chris Holman | Michigan Business Network

Darcy Kerr | AF Group

Dean Poggiali | Capital Area UAW CAP Council
Debbie Petersmark | WILX TV-10
Edith Suttles | Diversified Environmental Services, Inc.
Glenn Freeman III | Greater Lansing Labor Council
Jamie Lovelace* | Clinton and Eaton County Dept. of Health and Human Services
Jane Doty (Chair) | H&H Restaurants
Janet Lillie, Ph.D. | Michigan State University
Jim Dravenstatt-Moceri | IBEW Local 352, Greater Lansing Labor Council AFL-CIO
Joseph Brehler | Attorney at Law
Karen Kafantaris* | AARP Michigan
Paula Cunningham | AARP Michigan
Rebecca Bahar-Cook | Capital Fundraising Associates

Rey Guzman | SOM Talent Investment Agency/ Workforce Development
Robert Proctor | Lansing Community College
Sandra Pearson | Habitat for Humanity of Michigan
Scott Sowulewski* | AF Group
Sergio Keck | Lansing School District
Shawn Davis | General Motors
Shelly Neal | Michigan Rehabilitation Services
Sherry Pfaff-Doody | SPHR, Sparrow Health Systems
Su A'lyn Holbrook | Ingham County Dept. of Health and Human Services
Tom Ruis | Fifth Third Bank
William Brewer II | Global Business Resource Group
William Kimble | C2AE

PROGRAM PARTNERS

AARP Foundation
Bureau of Services for Blind Persons
Capital Area Information Technology Council
Capital Area Michigan Works! Administration Offices
Career Quest Learning Centers, Inc.
Clinton Task Force on Employment, Inc.
Disability Appeals Advocates, LLC
DRM International Learning Center
Lansing Community College

Lansing School District
Michigan Rehabilitation Services DHHS
New Horizons Computer Learning Center
Peckham, Inc.
Pottersville School District
Michigan Talent Investment Agency Veterans Services Division
Unemployment Insurance Agency

TEACH. TALENT. THRIVE. ADVISORY COUNCIL

Amy Busch | Bekum America Corporation
Arnold Weinfeld | University Outreach and Engagement, MSU
Bob Trezise | Lansing Economic Area Partnership
Brent Knight | Lansing Community College
Chris Holman (Co-Chair) | Michigan Business Network
Cindy Anderson | Eaton RESA
Delsa Chapman | Lansing School District
Dennis Theis | Maner Costerisan
Edith Suttles (Co-Chair) | Diversified Environmental Services
Edythe Hatter-Williams | Capital Area Michigan Works!
Gene Shanahan | WLNS TV

Jack Davis | Loomis Law
Jane Doty | H&H Restaurants
Jason Mellema | Ingham Intermediate School District
Jason Vanderstelt | Adams Outdoor Advertising
Jim Dravenstatt-Moceri | IBEW Local 352
Kate Snyder | Piper & Gold Public Relations
Michele Strasz | Capital Area College Access Network
Mike Vitale | Comcast Spotlight
Pat Jackson* | Clinton County RESA
Patrick Harrison | Dean Transportation
Sagar Sheth | Moebius Technologies
Scott Duimstra | Capital Area District Library
Teresa Kmetz | Capital Area United Way
Wayne Petroelje | Clinton County RESA

TEACH. TALENT. THRIVE. BUSINESS COUNCIL GROUP

April Clobes | MSU Federal Credit Union
Bob Trezise | Lansing Economic Area Partnership
Chris Holman (Co-Chair) | Michigan Business Network
Daryl Adams | Spartan Motors
Edith Suttles (Co-Chair) | Diversified Environmental Services
Edythe Hatter-Williams | Capital Area Michigan Works!
Jeff Benson | Case Credit Union
Kate Snyder | Piper & Gold Public Relations
Kellie Dean | Dean Transportation

Lisa Corless | AF Group
Mark Alley | Emergent Biosolutions
Matt Hedberg | Right at Home Mid-Michigan
Matt Rush | Hayes Green Beach
Michael Flowers | Lansing Board of Water and Light
Mitch Tomlinson | Peckham, Inc.
Sagar Sheth | Moebius Technologies
Sherry Pfaff-Doody, SPHR | Sparrow Health System
Terry Grimm | Niowave
Tim Daman | Lansing Regional Chamber of Commerce
Troy Bancroft | Agro-Culture Liquid Fertilizers

*alternate

FINANCIAL SUMMARY

FOR YEAR ENDED 6/30/18

TOTAL EXPENDITURES **\$ 9,138,380.00**

WORKFORCE INNOVATION & OPPORTUNITY ACT

ADULT	\$ 1,077,827.00	11.8%
YOUTH	\$ 1,033,301.00	11.3%
DISLOCATED WORKER	\$ 618,189.00	6.8%
STATEWIDE ACTIVITIES	\$ 234,780.00	2.6%

PARTNERSHIP. ACCOUNTABILITY. TRAINING. HOPE. (PATH)

TEMPORARY ASSISTANCE FOR NEEDY FAMILIES (TANF) FY18	\$ 2,052,925.00	22.5%
GENERAL FUND/GENERAL PURPOSE FY18	\$ 380,688.00	4.2%

OTHER EXPENDITURES

Program Year 2017 Programs

WAGNER-PEYSER EMPLOYMENT SERVICES	\$ 398,896.00	4.4%
RE-EMPLOYMENT SERVICE - ELIGIBILITY UNEMPLOYMENT COMPENSATION (EUC)	\$ 67,878.00	0.7%
APPRENTICESHIP SUCCESS	\$ 48,316.00	0.5%
JOBS FOR AMERICAN GRADUATES	\$ 126,773.00	1.4%

Fiscal Year 2018 Programs

GOING PRO TALENT FUNDS (FORMERLY SKILLED TRADES TRAINING FUNDS)	\$ 2,674,837.00	29.3%
FOOD ASSISTANCE EMPLOYMENT & TRAINING PROGRAM	\$ 129,800.00	1.4%
TRADE ADJUSTMENT ASSISTANCE (TAA)	\$ 253,590.00	2.8%
FOSTER CARE SUMMER YOUTH - DHHS	\$ 40,580.00	0.4%





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101 W. Cass St., Suite A, St. Johns, Michigan 48879
945 Reynolds Rd., Charlotte, Michigan 48813
www.camw.org 1-800-285-WORK



Capital Area Michigan Works! is a proud partner of the American Job Center Network. In accordance with the Americans with Disabilities Act, this piece will be made available in an alternative format upon request to Capital Area Michigan Works! Relay Center. Call 711 or 844-578-6563 (Voice and TDD). Funding for Capital Area Michigan Works! is received in part from the U.S. Department of Labor, the State of Michigan Department of Health and Human Services, and the Talent Investment Agency. An Equal Opportunity Employer/Center.